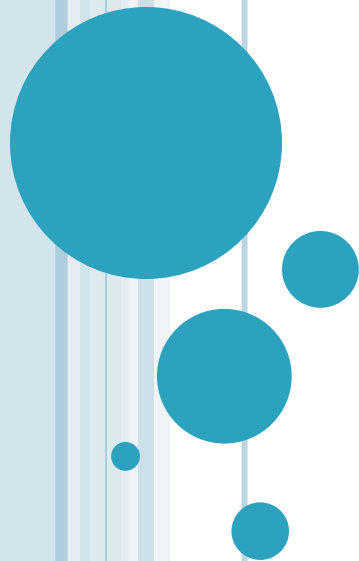




# JINHUI SHIPPING AND TRANSPORTATION LIMITED

Q1 2013 Results Presentation  
28 May 2013





# DISCLAIMER

This presentation may contain forward looking statements. These statements are based upon various assumptions, many of which are based, in turn, upon further assumptions, including the Company's management's examination of historical operating trends. Although the Company believes that these assumptions were reasonable when made, because assumptions are inherently subject to significant uncertainties which are difficult or impossible to predict and are beyond its control, the Company cannot give assurance that it will achieve or accomplish these expectations, beliefs or targets.

Key risk factors that could cause actual results to differ materially from those discussed in this presentation will include but not limited to the way world economies, currencies and interest rate environment may evolve going forward, general market conditions including fluctuations in charter rates and vessel values, counterparty risk, changes in demand in the dry bulk market, changes in operating expenses including bunker prices, crewing costs, drydocking and insurance costs, changes in governmental rules and regulations or actions taken by regulatory authorities, potential liability from pending or future litigation, general domestic and international political conditions, potential disruption of shipping routes due to accidents, piracy or political events, and other important factors described from time to time in the reports filed by the Company.

# Q1 2013 HIGHLIGHTS



- Revenue for the quarter declined 8% to US\$54 million
- Net profit for the quarter dropped 68% to US\$3 million
- Basic earnings per share: US\$0.034
- Gearing ratio as at 31 March 2013: 41%



# FINANCIAL HIGHLIGHTS

For the three months ended 31 March 2013

US\$000	Q1 2013 (Unaudited)	Q1 2012 (Unaudited)	QoQ	
Revenue	53,875	58,522	8%	↓
EBITDA	19,542	24,504	20%	↓
Operating profit	4,671	11,040	58%	↓
Net profit for the quarter	2,829	8,838	68%	↓
Basic earnings per share	US\$0.034	US\$0.105	68%	↓



# KEY FINANCIAL RATIOS

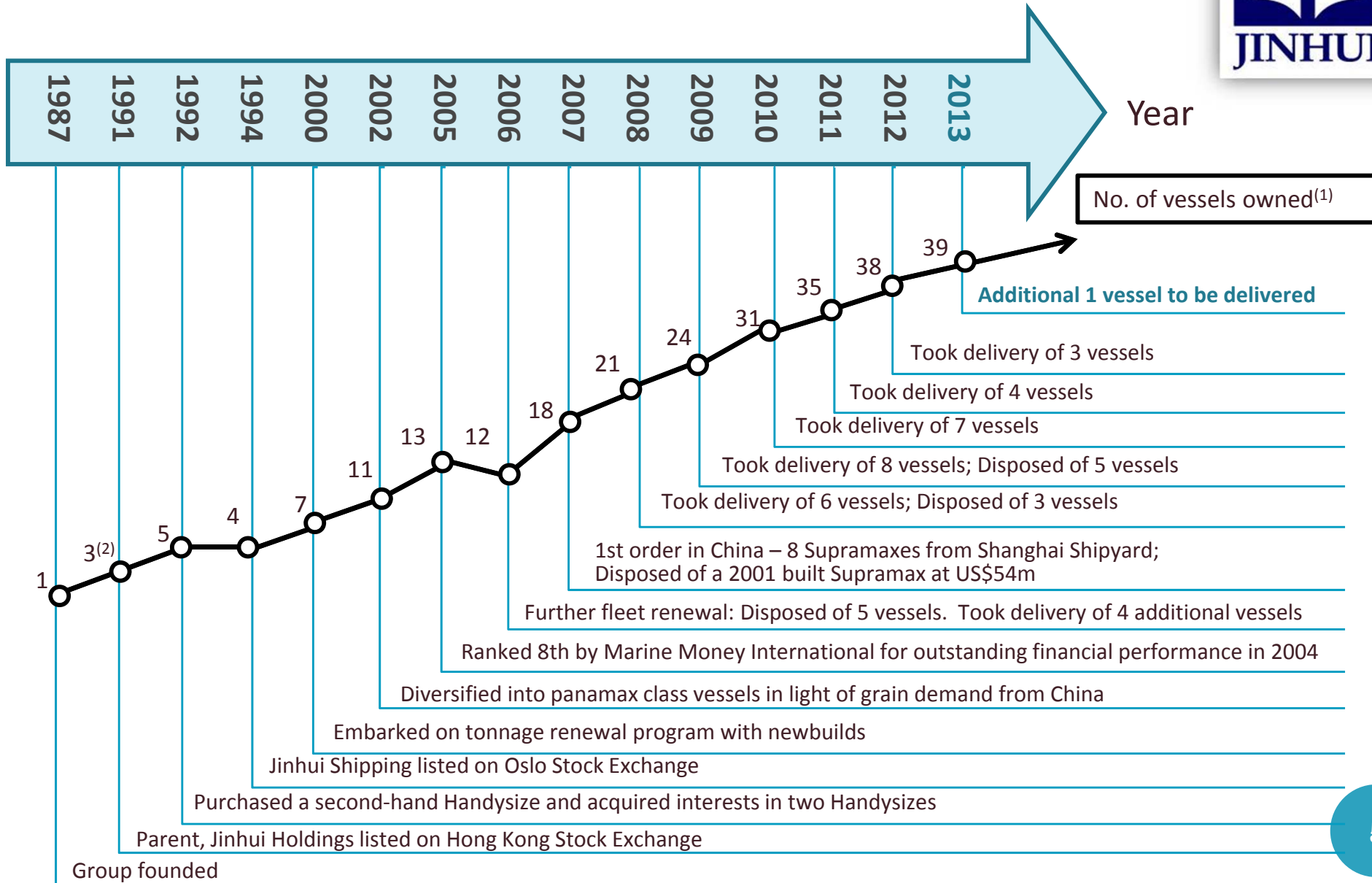
For the three months ended 31 March 2013

	Q1 2013 (Unaudited)	Q1 2012 (Unaudited)
Total assets (US\$'000)	1,442,508	1,481,901
Return on equity <sup>1</sup>	0.3%	1.1%
Return on total assets <sup>2</sup>	0.2%	0.6%
Interest coverage	2.5x	5.0x
EBITDA / Finance costs	10.6x	11.1x
Net gearing <sup>3</sup>	41%	38%

1. ROE is calculated based on net profit divided by average equity
2. ROA is calculated based on net profit divided by average of total assets
3. Net gearing is calculated on the basis of net debts (total interest-bearing debts net of equity and debt securities, bank balances and cash) over total equity



# OUR FLEET DEVELOPMENT



(1) As of the end of the specified period  
 (2) Jinhui held 40% interest in 2 vessels

# YOUNG AND MODERN FLEET

<u>Owned Fleet</u>	<u>Type</u>	<u>Size (dwt)</u>	<u>Year built</u>	<u>Shipyard</u>
1 Jin Lang	Post-Panamax	93,279	2010	Jiangsu New Yangzi
2 Jin Mei	Post-Panamax	93,204	2010	Jiangsu New Yangzi
3 Jin Chao	Panamax	75,008	2011	Sasebo
4 Jin Rui	Panamax	76,583	2009	Imabari
5 Jin Xiang	Supramax	61,414	2012	Oshima
6 Jin Ze	Supramax	57,982	2012	Tsuneishi
7 Jin Hong	Supramax	61,414	2011	Oshima
8 Jin Han	Supramax	61,414	2011	Oshima
9 Jin Feng	Supramax	57,352	2011	STX (Dalian)
10 Jin Ming	Supramax	61,414	2010	Oshima
11 Jin Yang	Supramax	57,982	2010	Tsuneishi
12 Jin Yue	Supramax	56,934	2010	Shanghai Shipyard
13 Jin Ao	Supramax	56,920	2010	Shanghai Shipyard
14 Jin Heng	Supramax	55,091	2010	Nantong Kawasaki
15 Jin Gang	Supramax	56,927	2009	Shanghai Shipyard
16 Jin Ji	Supramax	56,913	2009	Shanghai Shipyard
17 Jin Wan	Supramax	56,897	2009	Shanghai Shipyard
18 Jin Jun	Supramax	56,887	2009	Shanghai Shipyard
19 Jin Mao	Supramax	54,768	2009	Oshima
20 Jin Shun	Supramax	54,768	2009	Oshima
21 Jin Sui	Supramax	56,968	2008	Shanghai Shipyard
22 Jin Tong	Supramax	56,952	2008	Shanghai Shipyard
23 Jin Yuan	Supramax	55,496	2007	Oshima
24 Jin Yi	Supramax	55,496	2007	Oshima
25 Jin Xing	Supramax	55,496	2007	Oshima
26 Jin Sheng	Supramax	52,050	2006	IHI
27 Jin Yao	Supramax	52,050	2004	IHI
28 Jin Cheng	Supramax	52,961	2003	Oshima
29 Jin Quan	Supramax	51,104	2002	Oshima
30 Jin Ping	Supramax	50,777	2002	Oshima
31 Jin Fu	Supramax	50,777	2001	Oshima
32 Jin Li	Supramax	50,777	2001	Oshima
33 Jin Zhou	Supramax	50,209	2001	Mitsui
34 Jin An	Supramax	50,786	2000	Oshima
35 Jin Hui	Supramax	50,777	2000	Oshima
36 Jin Rong	Supramax	50,236	2000	Mitsui
37 Jin Bi	Handymax	48,220	2000	Oshima
38 Jin Yu	Handysize	38,462	2012	Naikai Zosen



As of 27 May 2013

Total Capacity of

Owned Vessels:

2,192,745 dwt

Average age: 6 years



# LOWER FOCUS ON CHARTERED-IN VESSELS

Chartered-in Vessels						
	Name	Type	Size (dwt)	Year built	Charter in date	Expiry
1	Golden Shui	Capesize	169,333	2009	May-09	Feb-14
2	Tenmyo Maru	Supramax	58,470	2008	Nov-08	Oct-13

As of 27 May 2013

Total Capacity of Chartered-in Vessels: 227,803 dwt

Average age: 5 years

A chartered-in Capesize – “Scope” with charter period expiring in April 2013 was early redelivered to the owner in January 2013

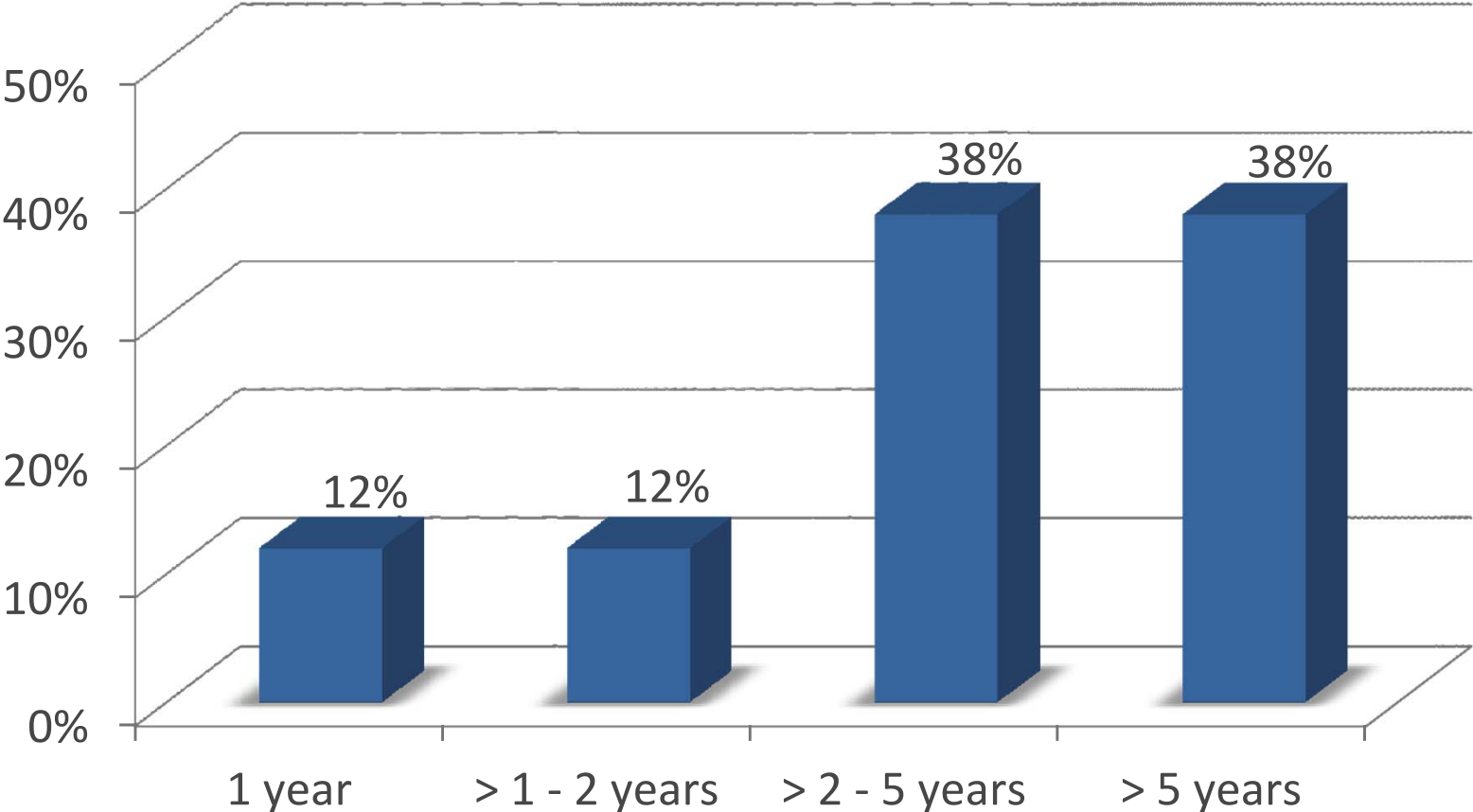




# DEBT MATURITY PROFILE

(Based on information up to 31 March 2013)

## Debt breakdown by maturity

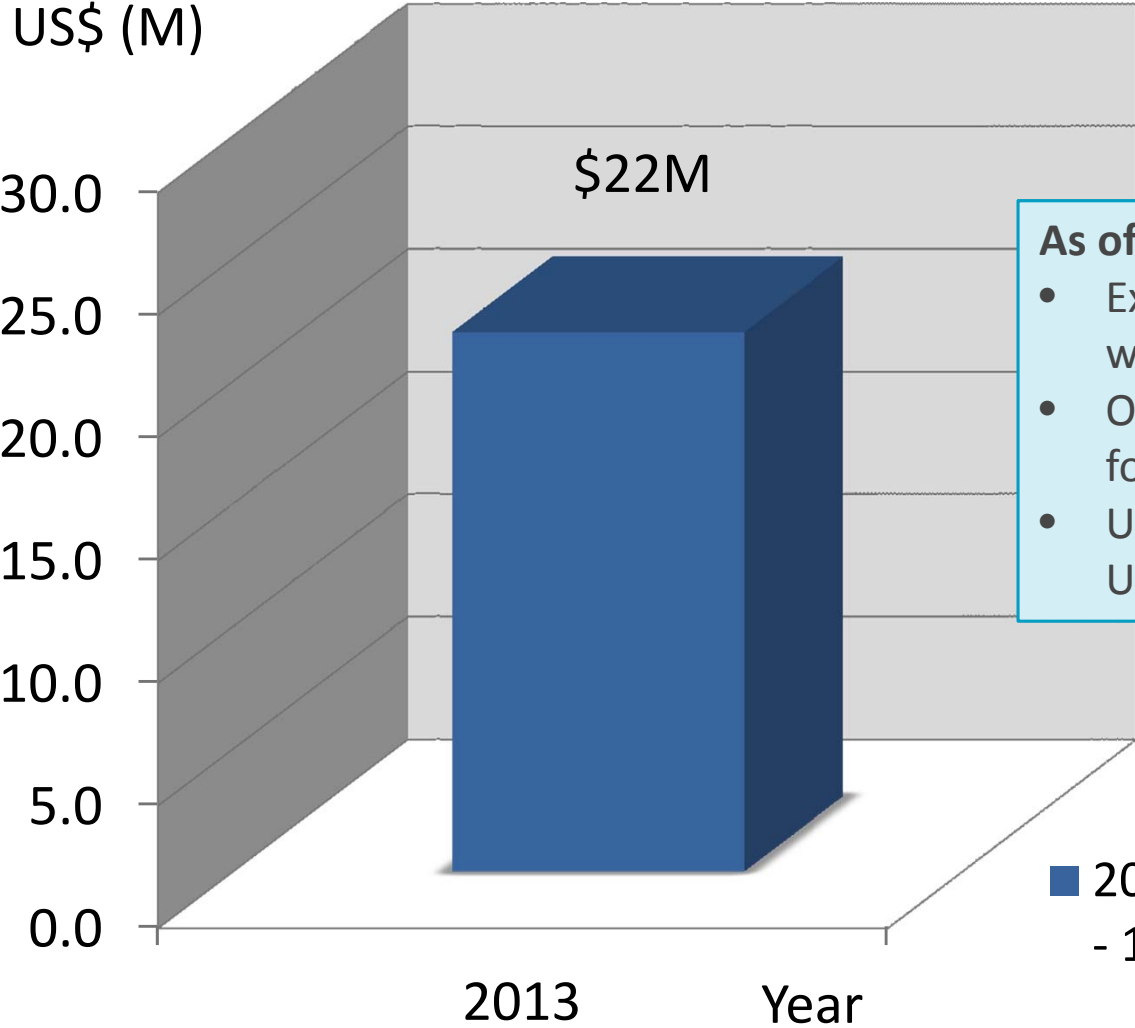


Total debt as of 31 March 2013 = US\$543 million



# CAPITAL EXPENDITURE

US\$ (M)



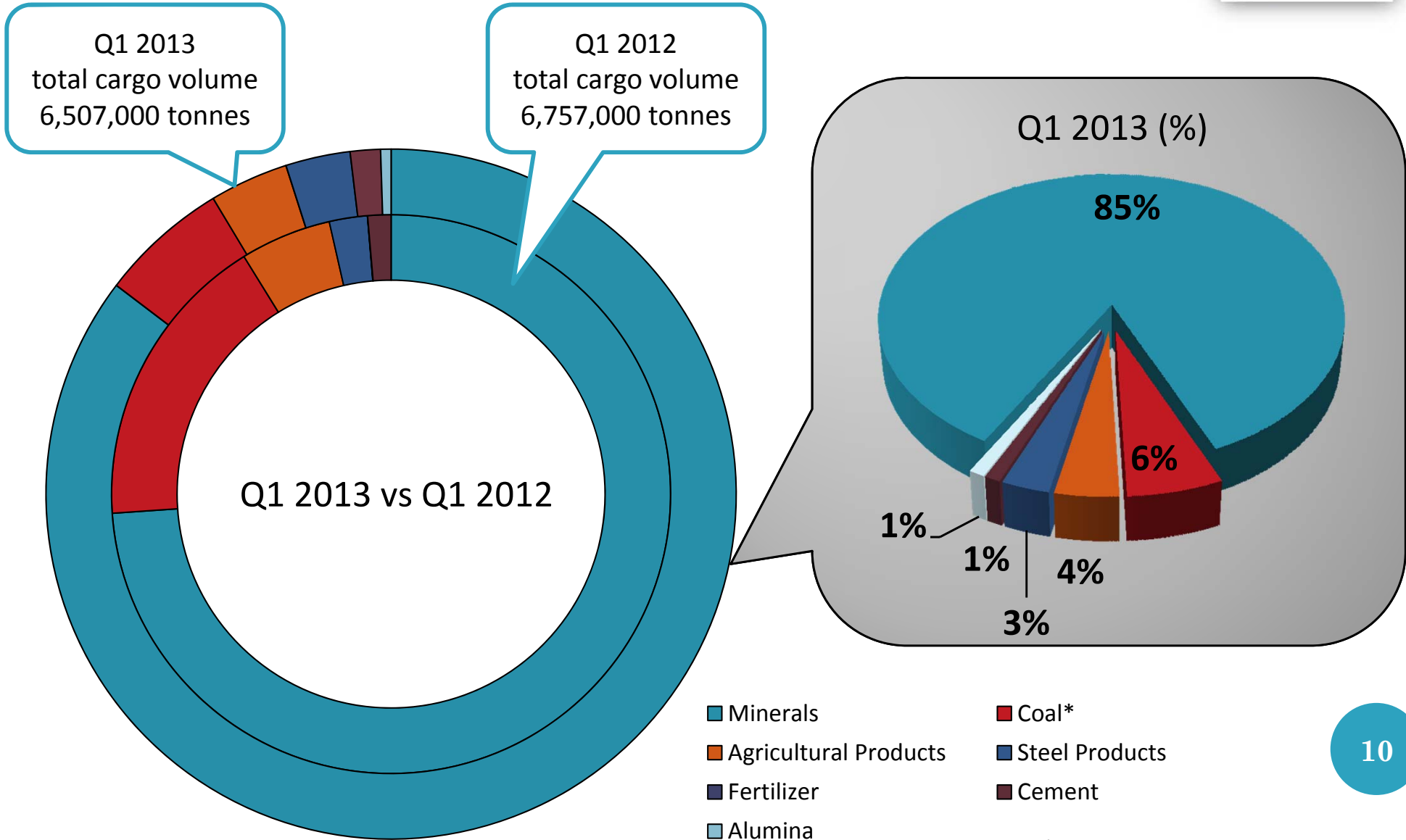
**As of 27 May 2013**

- Expected delivery of a Supramax with 58,100 dwt in 2013
- Outstanding capital expenditure for this vessel: US\$22 million
- Undrawn credit facilities: US\$18 million

■ 2013 Delivery  
- 1 Supramax



# CARGO VOLUME ANALYSIS Q1 2013

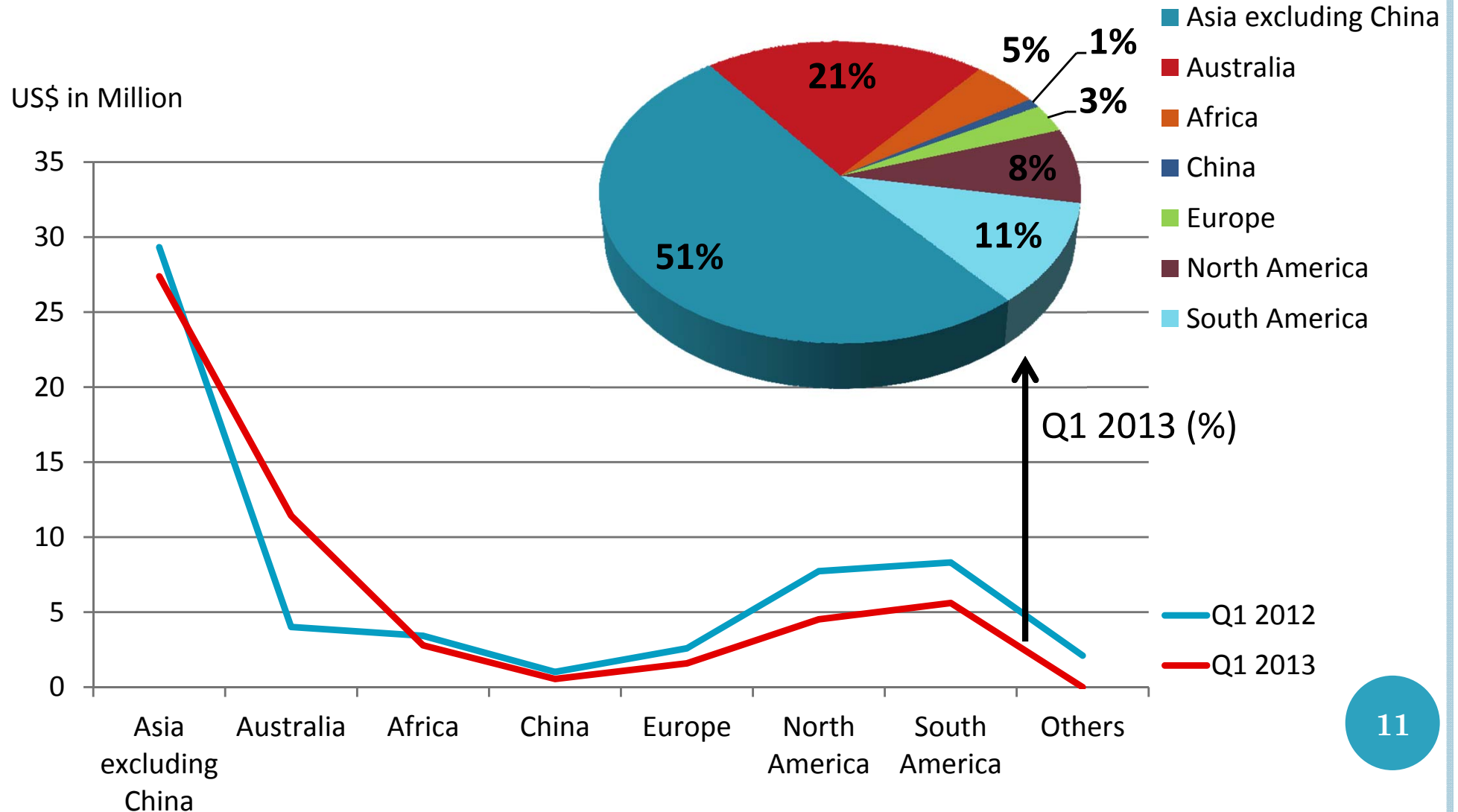




# LOADING PORT ANALYSIS Q1 2013

(Chartering revenue expressed by loading port)

Q1 2013 vs Q1 2012

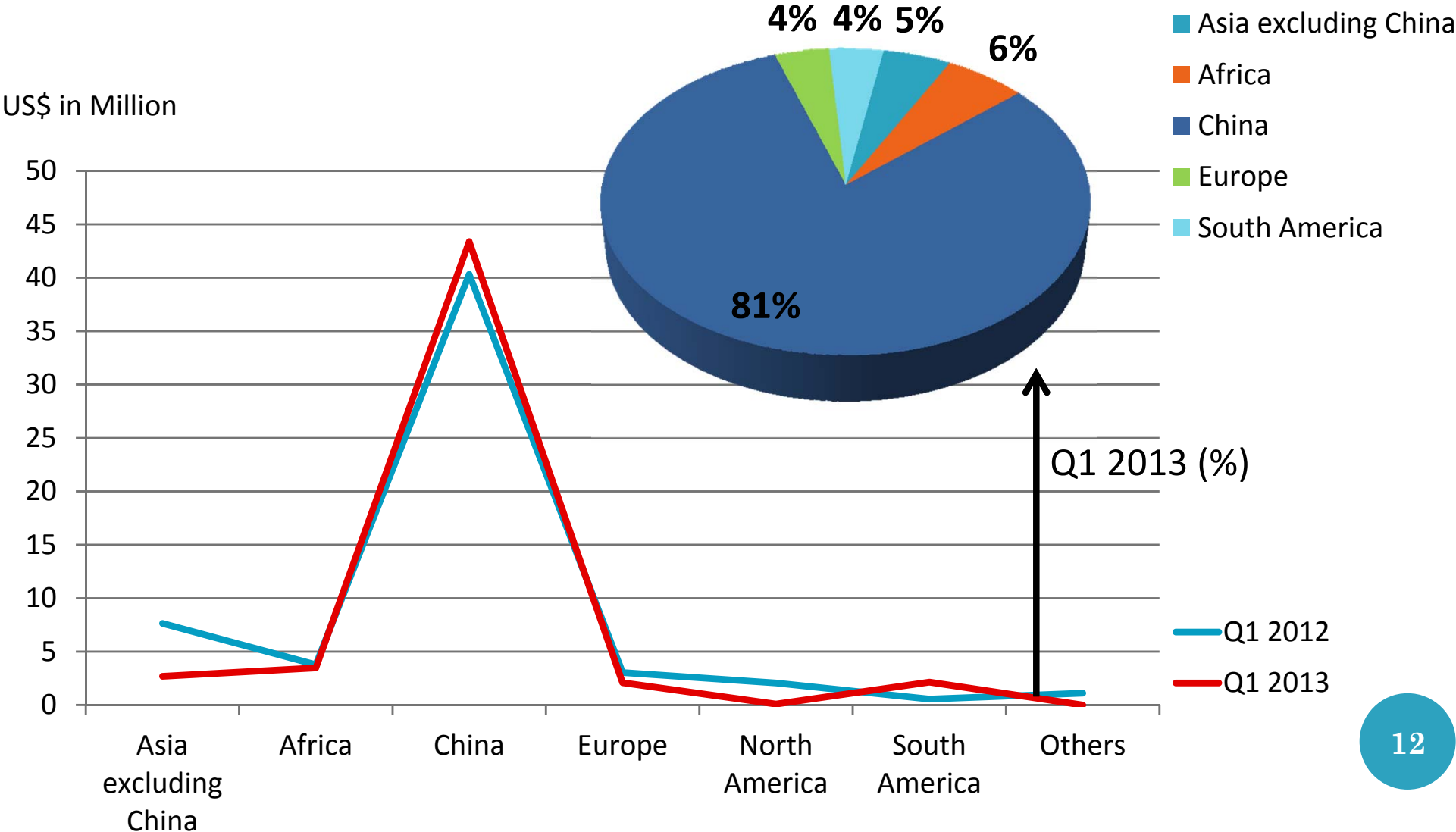




# DISCHARGING PORT ANALYSIS Q1 2013

(Chartering revenue expressed by discharging port)

Q1 2013 vs Q1 2012





# TCE OF JINHUI SHIPPING'S FLEET

*(Based on information up to 31 March 2013)*

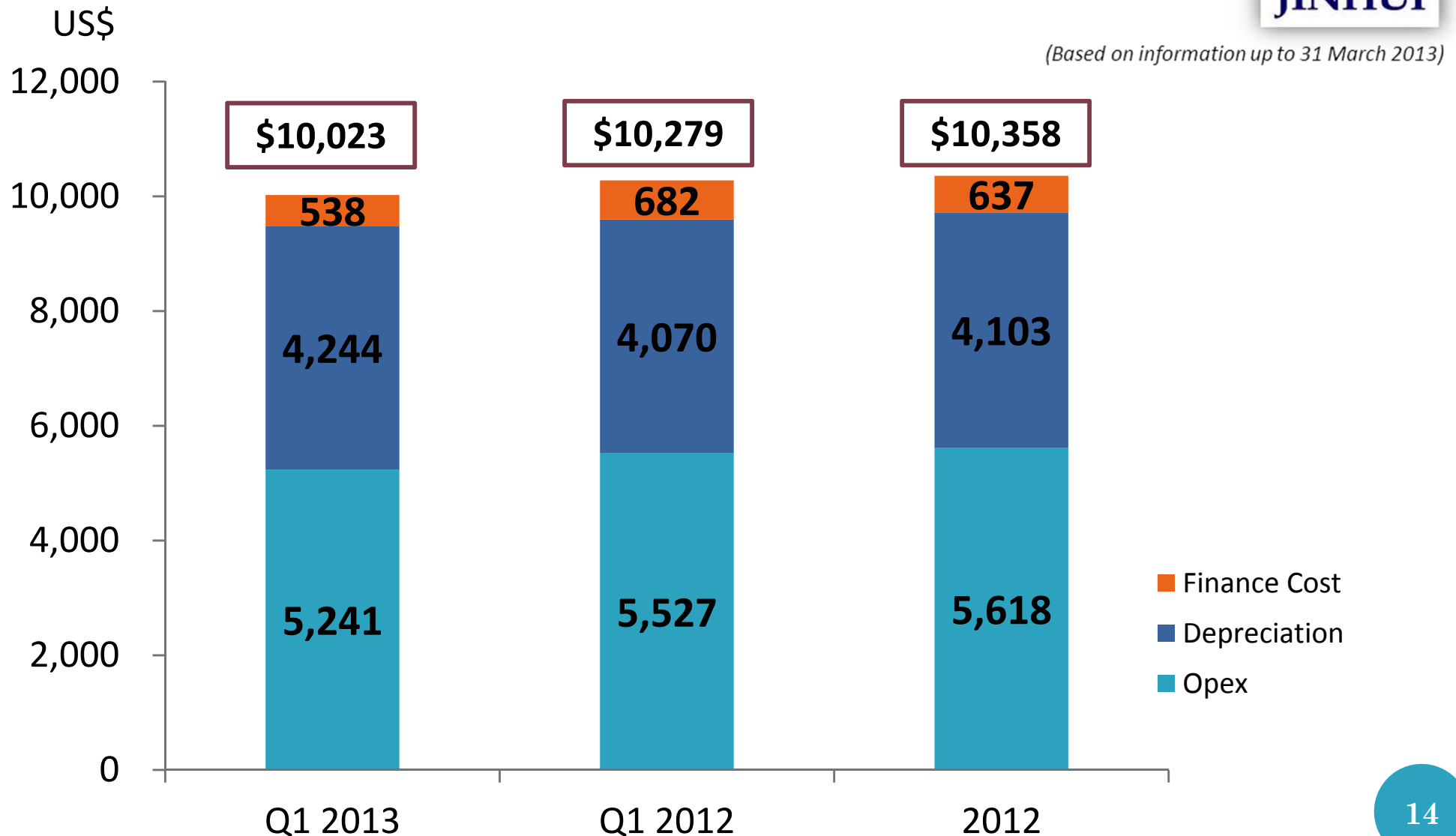
Average daily time charter equivalent rate (TCE)	Q1 2013	Q1 2012	2012
	US\$	US\$	US\$
Capesize Fleet	12,751	10,750	11,709
Post-Panamax / Panamax Fleet	14,192	14,890	15,238
Supramax / Handymax / Handysize Fleet	13,218	16,540	15,512
In average	13,294	16,070	15,292

Decrease in TCE mainly due to:

- Low freight rates upon certain charter contracts were entered in late 2012 and early 2013 in the prevailing weak market



# DAILY COST OF OWNED VESSELS



Vessels operating expenses include crew expenses, insurances, spare parts and consumables, repairs and maintenance, and other operating expenses

# OWNED & CHARTERED-IN FLEET - REVENUE COVERED



*(Based on information up to 27 May 2013)*

		Unit	2013	2014
Capesize Fleet	Coverage	%	79	-
	Operating days covered	Days	313	-
	Daily TCE	US\$	13,170	-
Post-Panamax / Panamax Fleet	Coverage	%	52	6
	Operating days covered	Days	738	83
	Daily TCE	US\$	22,719	38,200
Supramax / Handymax / Handysize Fleet	Coverage	%	60	2
	Operating days covered	Days	7,594	182
	Daily TCE	US\$	16,354	32,851



# DAILY TCE COST OF CHARTERED-IN FLEET



*(Based on information up to 27 May 2013)*

	Operating Days		Daily TCE Cost	
	2013	2014	2013	2014
Capesize Fleet	395 days	41 days	US\$43,506	US\$44,000
Supramax Fleet	300 days	n/a	US\$36,000	n/a

# OUTLOOK



Supply still outstrips demand

Eco ships?

Shipbuilding capacity

China not growing as fast as before

2013 remains challenging