

JINHUI SHIPPING AND TRANSPORTATION LIMITED

Q2 2013 Results Presentation 29 August 2013



DISCLAIMER

This presentation may contain forward looking statements. These statements are based upon various assumptions, many of which are based, in turn, upon further assumptions, including the Company's management's examination of historical operating trends. Although the Company believes that these assumptions were reasonable when made, because assumptions are inherently subject to significant uncertainties which are difficult or impossible to predict and are beyond its control, the Company cannot give assurance that it will achieve or accomplish these expectations, beliefs or targets.

Key risk factors that could cause actual results to differ materially from those discussed in this presentation will include but not limited to the way world economies, currencies and interest rate environment may evolve going forward, general market conditions including fluctuations in charter rates and vessel values, counterparty risk, changes in demand in the dry bulk market, changes in operating expenses including bunker prices, crewing costs, drydocking and insurance costs, changes in governmental rules and regulations or actions taken by regulatory authorities, potential liability from pending or future litigation, general domestic and international political conditions, potential disruption of shipping routes due to accidents, piracy or political events, and other important factors described from time to time in the reports filed by the Company.

Q2 2013 HIGHLIGHTS



- Revenue for the quarter declined 10% to US\$55 million
- Net profit for the quarter dropped 87% to US\$1 million
- O Basic earnings per share: US\$0.013
- O Gearing ratio as at 30 June 2013: 40%

FINANCIAL HIGHLIGHTS



For the quarter and six months ended 30 June 2013

US\$000	Q2 2013 (Unaudited)	Q2 2012 (Unaudited)	QoQ		1H 2013 (Unaudited)	1H 2012 (Unaudited)	YoY	
Revenue	54,609	60,745	(10%)	\downarrow	108,484	119,267	(9%)	\downarrow
EBITDA	17,641	24,143	(27%)	Ψ	37,183	48,647	(24%)	Ψ
Operating profit	2,849	10,205	(72%)	\downarrow	7,520	21,245	(65%)	\downarrow
Net profit for the period	1,085	8,067	(87%)	Ψ	3,914	16,905	(77%)	Ψ
Basic earnings per share	US\$0.013	US\$0.096	(87%)	\downarrow	US\$0.047	US\$0.201	(77%)	\downarrow

KEY FINANCIAL RATIOS

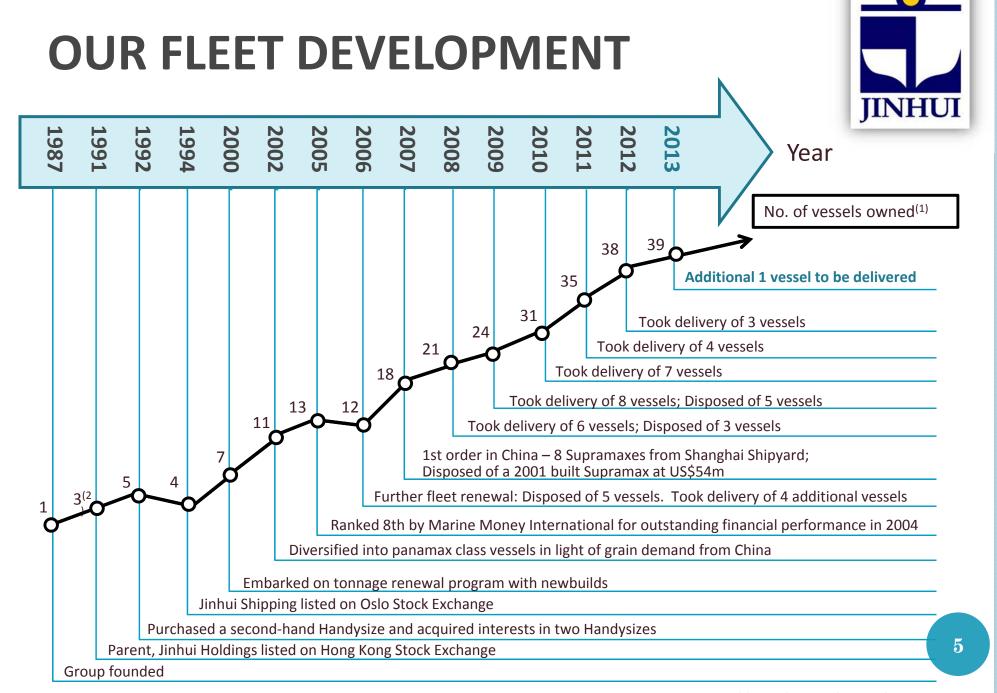
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For the quarter ended 30 June 2013

	Q2 2013 (Unaudited)	Q2 2012 (Unaudited)
Total assets (US\$'000)	1,419,655	1,510,969
Return on equity ¹	0.1%	1.0%
Return on total assets ²	0.1%	0.5%
Interest coverage	1.6x	4.8x
EBITDA / Finance costs	10.0x	11.3x
Net gearing ³	40%	45%

- 1. ROE is calculated based on net profit divided by average equity
- 2. ROA is calculated based on net profit divided by average of total assets
- 3. Net gearing is calculated on the basis of net debts (total interest-bearing debts net of equity and debt securities, bank balances and cash) over total equity

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⁽¹⁾ As of the end of the specified period

⁽²⁾ Jinhui held 40% interest in 2 vessels

YOUNG AND MODERN FLEET

	Owned Fleet	<u>Type</u>	Size (dwt)	Year built	<u>Shipyard</u>
1	Jin Lang	Post-Panamax	93,279	2010	Jiangsu New Yangzi
2	Jin Mei	Post-Panamax	93,204	2010	Jiangsu New Yangzi
3	Jin Chao	Panamax	75,008	2011	Sasebo
4	Jin Rui	Panamax	76,583	2009	Imabari
5	Jin Xiang	Supramax	61,414	2012	Oshima
6	Jin Ze	Supramax	57,982	2012	Tsuneishi
	Jin Hong	Supramax	61,414	2011	Oshima
8	Jin Han	Supramax	61,414	2011	Oshima
9	O	Supramax	57,352	2011	STX (Dalian)
	Jin Ming	Supramax	61,414	2010	Oshima
	Jin Yang	Supramax	57,982	2010	Tsuneishi
	Jin Yue	Supramax	56,934	2010	Shanghai Shipyard
	Jin Ao	Supramax	56,920	2010	Shanghai Shipyard
	Jin Heng	Supramax	55,091	2010	Nantong Kawasaki
	Jin Gang	Supramax	56,927	2009	Shanghai Shipyard
	Jin Ji	Supramax	56,913	2009	Shanghai Shipyard
	Jin Wan	Supramax	56,897	2009	Shanghai Shipyard
	Jin Jun	Supramax	56,887	2009	Shanghai Shipyard
	Jin Mao	Supramax	54,768	2009	Oshima
	Jin Shun	Supramax	54,768	2009	Oshima
	Jin Sui	Supramax	56,968	2008	Shanghai Shipyard
	Jin Tong	Supramax	56,952	2008	Shanghai Shipyard
	Jin Yuan	Supramax	55,496	2007	Oshima
	Jin Yi	Supramax	55,496	2007	Oshima
	Jin Xing	Supramax	55,496	2007	Oshima
	Jin Sheng	Supramax	52,050	2006	IHI
	Jin Yao	Supramax	52,050	2004	IHI
	Jin Cheng	Supramax	52,961	2003	Oshima
	Jin Quan	Supramax	51,104	2002	Oshima
	Jin Ping	Supramax	50,777	2002	Oshima
	Jin Fu	Supramax	50,777	2001	Oshima
	Jin Li	Supramax	50,777	2001	Oshima
	Jin Zhou	Supramax	50,209	2001	Mitsui
	Jin An	Supramax	50,786	2000	Oshima
	Jin Hui	Supramax	50,777	2000	Oshima
	Jin Rong	Supramax	50,236	2000	Mitsui
	Jin Bi	Handymax	48,220	2000	Oshima
38	Jin Yu	Handysize	38,462	2012	Naikai Zosen



As of 28 August 2013

Total Capacity of

Owned Vessels:

2,192,745 dwt

Average age: 6 years





Chartered-in Vessels

	Name	Туре	Size (dwt)	Year built	Charter in date	Expiry
1	Golden Shui	Capesize	169,333	2009	May-09	Feb-14
2	Tenmyo Maru	Supramax	58,470	2008	Nov-08	Oct-13

As of 28 August 2013

Total Capacity of Chartered-in Vessels: 227,803 dwt

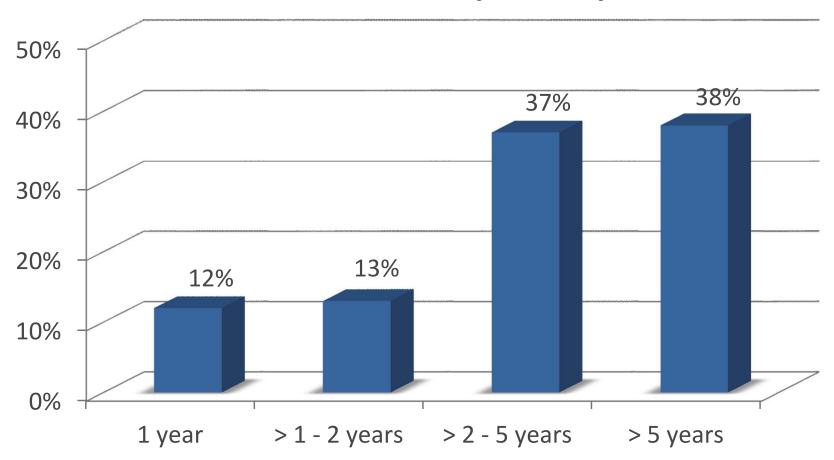
Average age: 5 years

DEBT MATURITY PROFILE



Debt breakdown by maturity

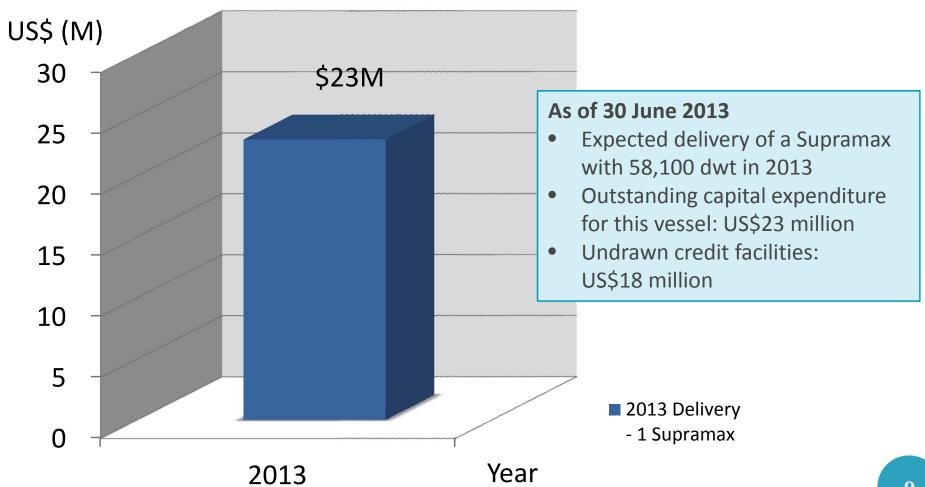
(Based on information up to 30 June 2013)



Total debt as of 30 June 2013 = US\$526 million

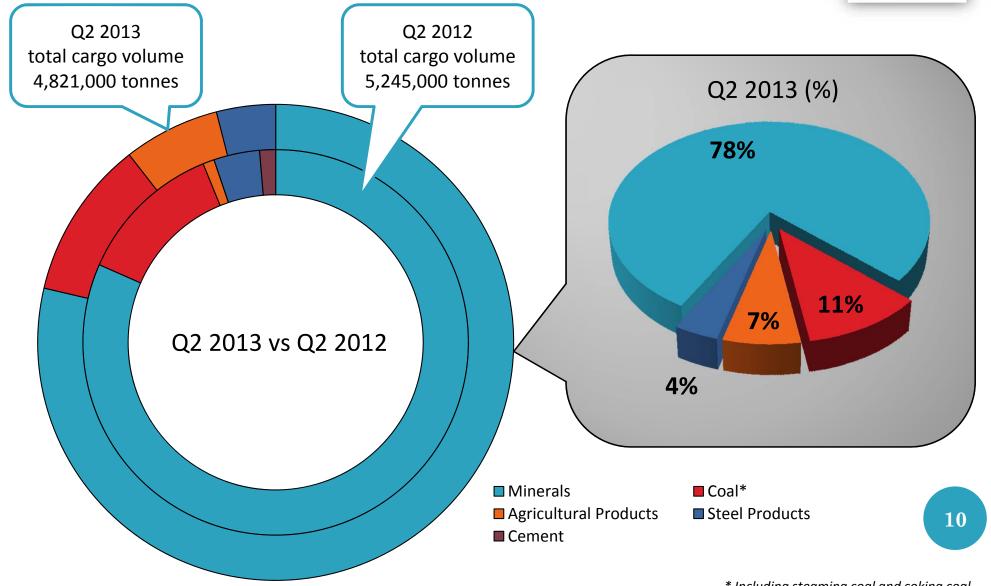
CAPITAL EXPENDITURE





CARGO VOLUME ANALYSIS Q2 2013





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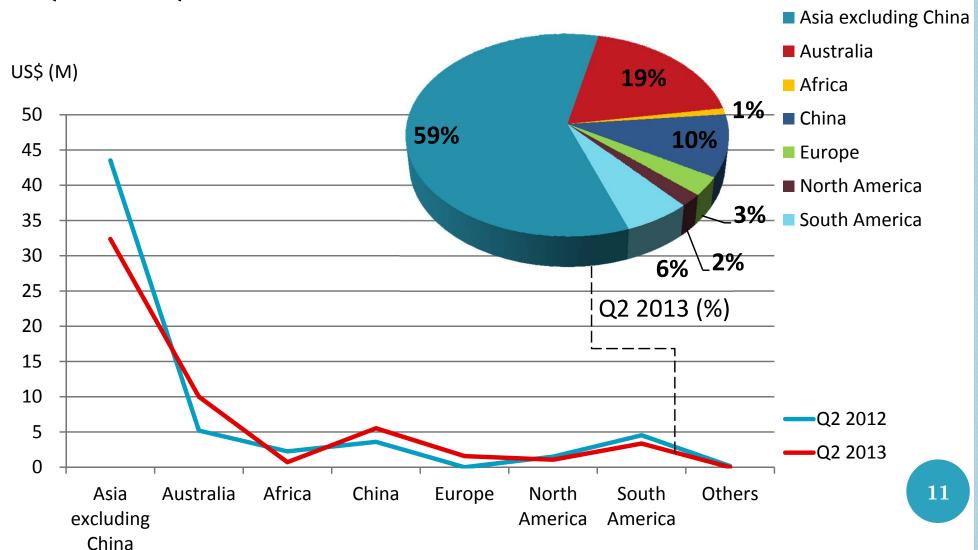
* Including steaming coal and coking coal

LOADING PORT ANALYSIS Q2 2013



(Chartering revenue expressed by loading port)

Q2 2013 vs Q2 2012



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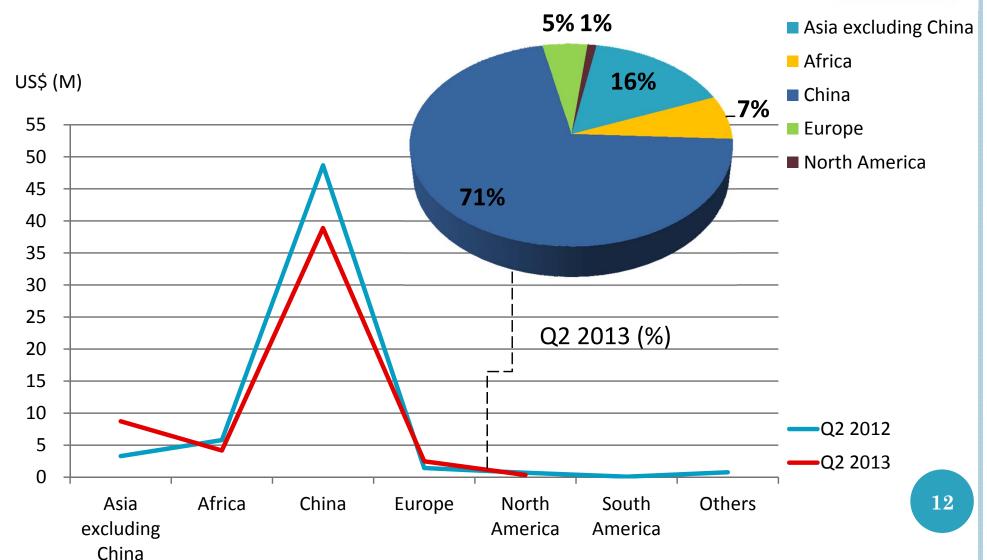
DISCHARGING PORT ANALYSIS Q2 2013

(Chartering revenue expressed by discharging port)

Q2 2013 vs Q2 2012

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TCE OF JINHUI SHIPPING'S FLEET



(Based on information up to 30 June 2013)

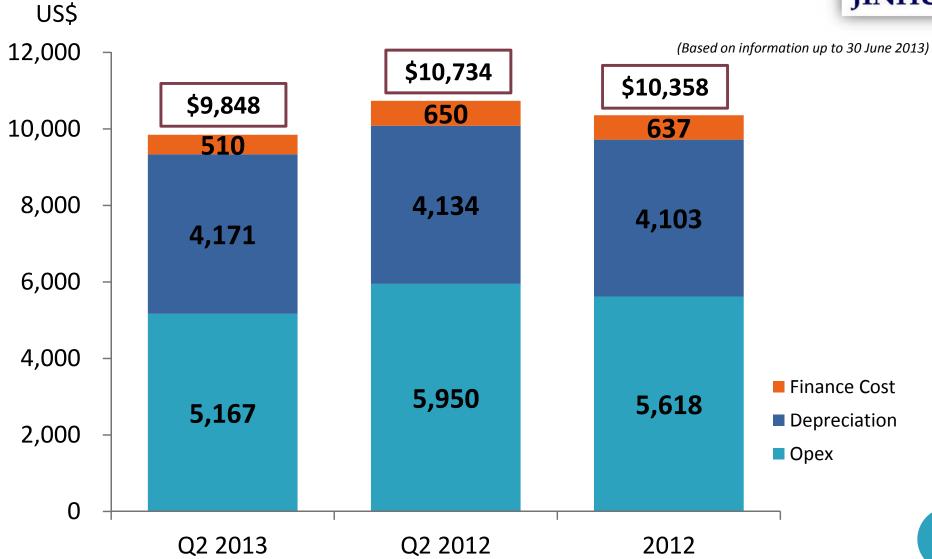
Average daily time charter equivalent rate (TCE)	Q2 2013	Q2 2012	2013 1 st Half	2012 1 st Half	2012
	US\$	US\$	US\$	US\$	US\$
Capesize Fleet	13,400	11,758	13,030	11,253	11,709
Post-Panamax / Panamax Fleet	15,782	15,642	14,989	15,261	15,238
Supramax / Handymax / Handysize Fleet	13,644	16,525	13,432	16,531	15,512
In average	13,840	16,189	13,568	16,128	15,292

Decrease in TCE mainly due to:

 Low freight rates upon certain charter contracts were entered into with charterers in the prevailing weak market

DAILY COST OF OWNED VESSELS





Vessels operating expenses include crew expenses, insurances, spare parts and consumables, repairs and maintenance, and other operating expenses

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(Based on information up to 28 August 2013)

		Unit	2013	2014
Capesize Fleet	Coverage	%	79	-
	Operating days covered	Days	313	-
	Daily TCE	US\$	13,170	-
Post-Panamax / Panamax Fleet	Coverage	%	77	6
	Operating days covered	Days	1,074	83
	Daily TCE	US\$	18,170	38,200
Supramax / Handymax /	Coverage	%	72	2
Handysize Fleet	Operating days covered	Days	9,031	188
	Daily TCE	US\$	14,960	32,054





(Based on information up to 28 August 2013)

	Operati	ing Days	Daily TCE Cost		
	2013 2014		2013	2014	
Capesize Fleet	395 days	41 days	US\$43,506	US\$44,000	
Supramax Fleet	300 days	n/a	US\$36,000	n/a	

OUTLOOK



- Global economic growth remains lacklustre;
- Slowdown of China economic growth limits the recovery of freight rates;
- Imbalance in supply and demand remains a problem to date;
- Interest rate environment;
 - Cost side constraints.